

UNITED FOOD AND COMMERCIAL WORKERS UNIONS

AND

CONTRIBUTING EMPLOYERS

LEGAL BENEFITS FUND

ANNUAL REPORT

(Local 400)

For the Reporting Period

January 1, 2011, through December 31, 2011

ROBERT A. ADES & ASSOCIATES, P.C.

11th Floor

1140 Connecticut Avenue, NW.

Washington, D.C. 20036

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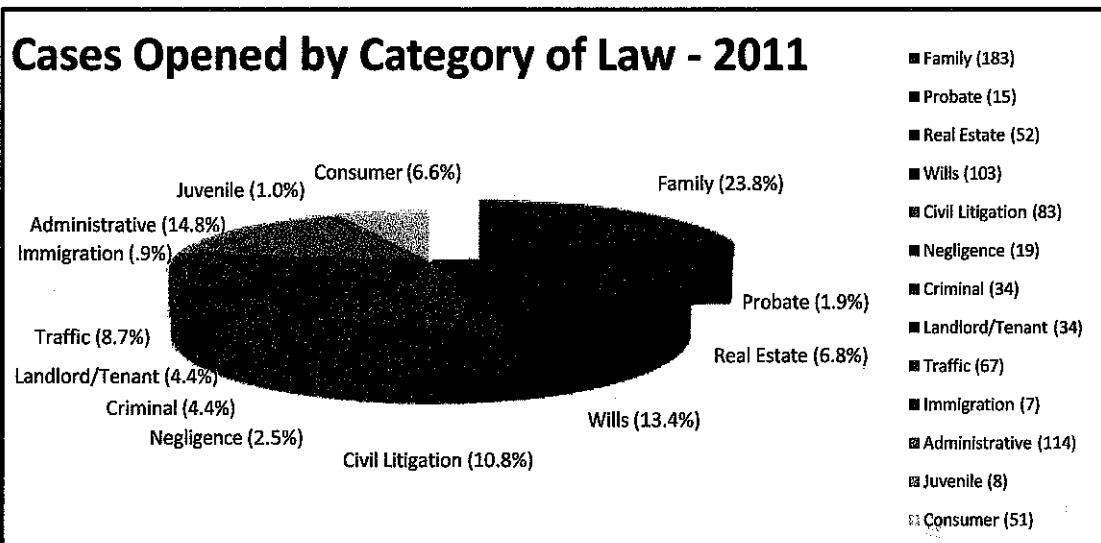
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OVERVIEW AND ANALYSIS OF UTILIZATION

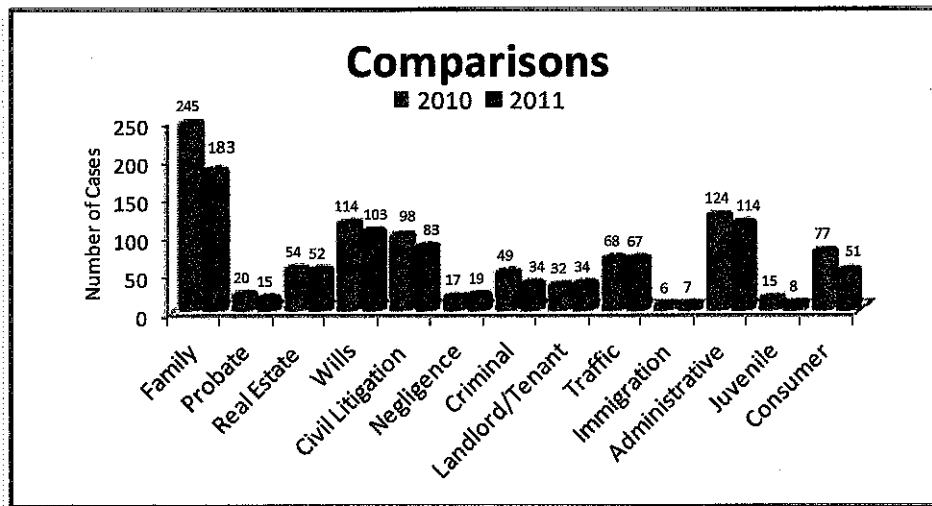
Between January 1, 2011, and December 31, 2011, our offices opened 770 cases, which represents a 16 percent decrease when compared with the previous reporting period (919).

However, the rate of utilization increased slightly to 33.2 percent because, on average, there were 544 less participants and eligible family members.

Family law matters continue to be the area most utilized by participants, representing 23.8 percent of our practice. The number of cases decreased by 25.3 percent, which may be partially attributable to the fact that divorcing spouses are unable to support separate households. In fact, the Maryland Legislature has considered allowing spouses to reside in the same house while the divorce is pending.



The number of bankruptcy filings declined by 8 percent, which is, for example, 2 percent less than the overall decline for the State of Maryland. However, bankruptcy remains a significant part of our practice, second only to family law.



There was little noteworthy change to the utilization of the remaining categories of law. Small changes in the number of cases per category can produce large variations in either the increase or decrease in percentage of usage.

CHART I

CASES OPENED

During the Reporting Period
(January 1, 2011, through December 31, 2011)

	January through March	April through June	July through September	October through December	TOTALS
01 Family	55	57	39	32	183
02 Probate	5	4	1	5	15
03 Wills	53	18	17	15	103
04 Negligence	6	7	3	3	19
05 Real Estate	17	14	17	4	52
06 Consumer	12	13	16	10	51
07 Criminal	5	11	11	7	34
08 Traffic	22	18	15	12	67
09 Landlord/Tenant	10	8	11	5	34
10 Administrative	40	31	21	22	114
11 Immigration	1	2	3	1	7
13 Workers' Comp	0	0	0	0	0
14 Juvenile	4	2	2	0	8
15 Civil Litigation	28	25	18	12	83
Total Cases	258	210	174	128	770
Total Members	248	203	165	117	733

Average Number of Cases Opened Per Quarter: 193

Chart II

UTILIZATION ANALYSIS

Reporting Period	Cases	Average Number of Participants	Utilization Rate	Attorneys Hours	Paralegals Hours
2011	770 ¹	2,317	33.2%	6,208.2	3,803.1
2010	919 ²	2,861	32.1%	7,111.9	4,578.0
2009	937 ³	2,995	31.3%	7,306.4	4,785.0
2008	982 ⁴	3,058	32.1%	7,554.2	4,378.2
2007	943 ⁵	2,988	31.6%	7,487.7	4,403.5
2006	947 ⁶	3,005	31.5%	7,341.1	4,217.0
2005	981 ⁷	3,088	31.8%	7,378.0	4,411.3
2004	972 ⁸	3,109	31.3%	7,124.2	4,338.8
2003	904 ⁹	2,889	31.3%	6,302.7	4,123.8
2002	889 ¹⁰	2,814	31.6%	6,251.9	4,119.4
2001	885 ¹¹	2,900	30.5%	6,137.4	4,147.3
2000	914	3,063	29.9%	6,360.0	4,312.4
1999	899	2,988	30.1%	6,051.1	4,152.8
1998	829	2,850	29.0%	5,591.0	3,761.7
1997	768	2,817	27.3%	5,338.9	3,634.0
1996	767	2,804	27.4%	5,421.9	3,486.8
1995	671	2,648	25.3%	5,119.9	3,406.7
1994	669	2,518	26.6%	4,669.6	3,177.8
1993	660	2,406	27.4%	4,395.0	3,009.9
1992	644	2,294	28.1%	4,000.6	2,914.6
1991	622	1,852	33.6%	3,721.9	2,869.1

¹ Total Members - 733

² Total Members - 863

³ Total Members - 901

⁴ Total Members - 962

⁵ Total Members - 894

⁶ Total Members - 918

⁷ Total Members - 962

⁸ Total Members - 927

⁹ Total Members - 866

¹⁰ Total Members - 822

¹¹ Total Members - 811

CHART III

PERCENTAGE UTILIZATION BY CATEGORY OF LAW

During the Reporting Period
(January 1, 2011, through December 31, 2011)

Category of Law	Cases	Percentage
01 Family	183	23.8%
02 Probate	15	1.9%
03 Wills	103	13.4%
04 Negligence	19	2.5%
05 Real Estate	52	6.8%
06 Consumer	51	6.6%
07 Criminal	34	4.4%
08 Traffic	67	8.7%
09 Landlord/Tenant	34	4.4%
10 Administrative	114	14.8%
11 Immigration	7	0.9%
13 Workers' Comp	0	0.0%
14 Juvenile	8	1.0%
15 Civil Litigation	83	10.8%
Total Cases	770	100.0%

CHART IV

COMPARISONS

Category of Law	2010	2011	Percentage Change
01 Family	245	183	-25.3%
02 Probate	20	15	-25.0%
03 Wills	114	103	-9.6%
04 Negligence	17	19	+11.8%
05 Real Estate	54	52	-3.7%
06 Consumer	77	51	-33.8%
07 Criminal	49	34	-30.6%
08 Traffic	68	67	-1.5%
09 Landlord/Tenant	32	34	+6.3%
10 Administrative	124	114	-8.1%
11 Immigration	6	7	+1.7%
13 Workers' Comp	0	0	0%
14 Juvenile	15	8	-46.7%
15 Civil Litigation	98	83	-15.3%
Total Cases	919	770	-16.2%

CHART V

ATTORNEYS' HOURS

During the Reporting Period
(January 1, 2011 through December 31, 2011)

	January through March	April through June	July through September	October through December	TOTALS
01 Family	467.7	475.6	403.3	366.6	1,713.2
02 Probate	74.0	62.7	24.0	90.0	250.7
03 Wills	93.5	66.5	65.0	63.0	288.0
04 Negligence	108.0	110.0	58.0	75.0	351.0
05 Real Estate	175.0	142.5	142.7	95.0	555.2
06 Consumer	80.0	86.2	96.7	85.5	348.4
07 Criminal	88.0	136.8	124.0	108.0	456.8
08 Traffic	174.3	156.7	124.1	114.5	569.6
09 Landlord/Tenant	93.2	75.3	89.5	46.2	304.2
10 Administrative	204.0	163.0	112.0	116.0	595.0
11 Immigration	22.0	25.0	21.0	12.0	80.0
13 Workers' Comp	0.0	0.0	0.0	0.0	0.0
14 Juvenile	58.0	44.0	39.7	6.0	147.7
15 Civil Litigation	165.5	143.7	125.0	114.2	548.4
Hours	1,803.2	1,688.0	1,425.0	1,292.0	6,208.2

CHART VI

PARALEGALS' HOURS

During the Reporting Period
(January 1, 2011, through December 31, 2011)

	January through March	April through June	July through September	October through December	TOTALS
01 Family	241.9	260.0	176.0	139.0	816.9
02 Probate	24.0	19.0	14.0	45.0	102.0
03 Wills	143.0	85.0	73.0	59.0	360.0
04 Negligence	43.0	53.0	29.0	40.0	165.0
05 Real Estate	87.5	83.0	68.0	46.0	284.5
06 Consumer	72.2	65.0	72.0	61.0	270.2
07 Criminal	54.0	74.0	68.0	65.0	261.0
08 Traffic	81.0	69.0	53.0	59.0	262.0
09 Landlord/Tenant	41.0	39.0	41.0	18.0	139.0
10 Administrative	219.5	208.0	158.0	181.0	766.5
11 Immigration	1.2	2.0	4.0	1.0	8.2
13 Workers' Comp	0.0	0.0	0.0	0.0	0.0
14 Juvenile	45.0	30.0	26.0	18.0	119.0
15 Civil Litigation	69.8	73.0	58.0	48.0	248.8
Hours	1,123.1	1,060.0	840.0	780.0	3,803.1

Chart VII

SURCHARGES

**During the Reporting Period
(January 1, 2011, through December 31, 2011)**

	01 Family	07 Criminal	Total
January - March	\$ 800.00	\$1,500.00	\$2,300.00
April - June	1,200.00	2,000.00	3,200.00
July - September	1,600.00	2,500.00	4,100.00
October - December	1,700.00	2,500.00	4,200.00
TOTALS	\$5,300.00	\$8,500.00	\$13,800.00